



**Global, Sustainable, Leading
Building Materials Company**



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The Company's financial statements dated 31.03.2026, which were disclosed to public on April 29, 2026, have been subject to inflation accounting within the framework of the "Financial Reporting in Hyperinflationary Economies Standard" (IAS 29).



Çimsa At a glance





47.9%
Sabancı Family

52.1%
Free Float

BANKING & FINANCIAL SERVICES



SAHOL: 40.7%	SAHOL: 40.0%	SAHOL: 36.0%
Other: 6.1%	Ageas: 40.0%	Ageas: 36.0%
Free Float: 53.2%	Other: 0.1%	Free Float: 28.0%
	Free Float: 19.9%	

ENERGY & CLIMATE TECHNOLOGIES



SAHOL: 40.0%	SAHOL: 50.0%	SAHOL: 100%
E.ON: 40.0%	E.ON: 50.0%	
Free Float: 20.0%		

MATERIAL TECHNOLOGIES & MOBILITY SOLUTIONS



SAHOL: 71.1%	SAHOL: 43.6%	SAHOL: 50.0%
Other: 0.3%	Bridgestone: 43.6%	PPF Group : 50.0%
Free Float: 28.6%	Other: 2.6%	
	Free Float: 10.2%	

DIGITAL



SAHOL: 100%

DXBV
SEM
Bulutistan

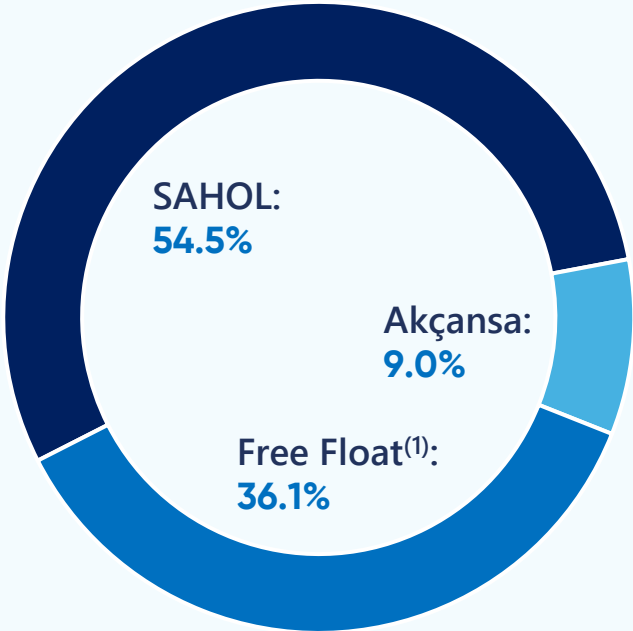
OTHER



SAHOL: 50.0%	SAHOL: 100%
Free Float: 50.0%	



Shareholder Structure



(1) Free float (incl. Akçansa): 45.1%

A traditional cement player, transforming to a global & diversified building materials company

Total Capacity

Grey Clinker 4.8 mt
White Clinker 2.3 mt
CAC 197* kt
White Grinding 300 kt
Grey Grinding 600 kt

Germany

[Hamburg] 

[Munich] 

Italy

[Trieste] 

Republic of Ireland

 [Ballyconnell]

Grey Clinker: 1.2 mt

Spain

 [Bunol]

White Clinker: 600 kt

Spain

 [Sevilla]

Türkiye

[Mersin] 

[Eskişehir] 

[Afyon] 

White Clinker 1.7 mt
Grey Clinker 3.6 mt
CAC 131 kt

United States

 [Houston]

White Grinding 300 kt
Grey Grinding 600 kt

+80

Countries

6

Integrated
Facilities

6

International
Terminals

+30

RMC
Facilities

2

Grinding
Facility

2

R&D Centers

+2,000

Employees

*Existing CAC capacity is 131 kt. Additional 66kt CAC capacity investment is expected to be operational as of 1H26 at our Mersin plant.



Production Plants



Port Access –
Export Opportunity



R&D Center



Grinding Facility



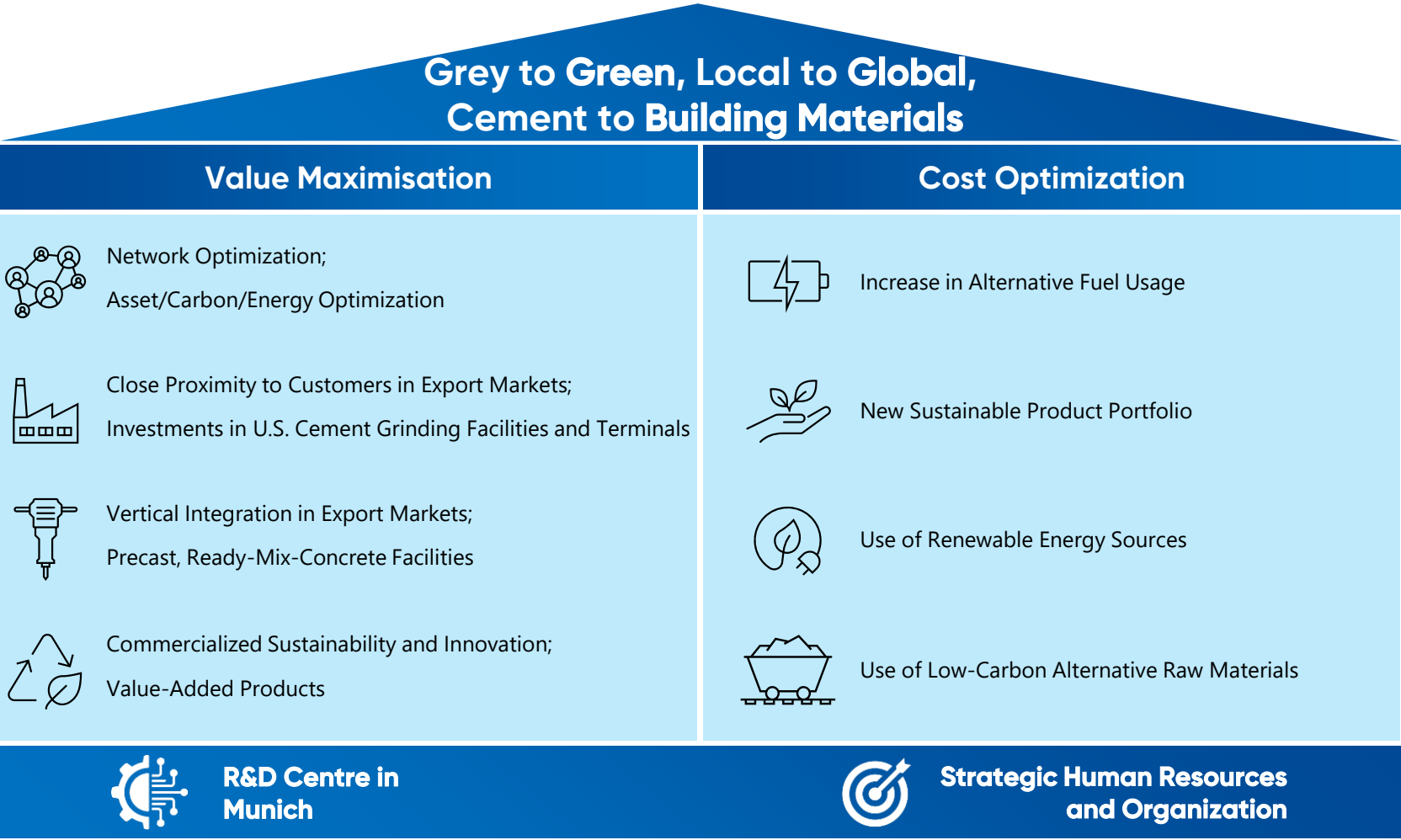
International Assets



Transformation story & Next phase



How we planned the transformation?



Transformation milestones



Sustainability Scorecard

Scope 1 & 2 specific GHG emission intensity (kg CO₂ /ton)



Renewable electricity consumption ratio



Ratio of sustainable product and service revenues*



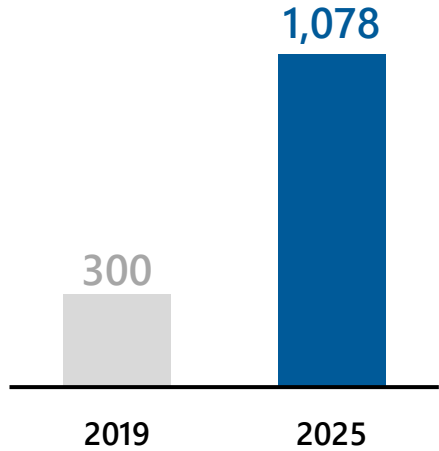
Financial Scorecard

The quality transformation delivered tangible financial performance; strong growth, higher profitability & enhanced shareholder value.

GROWTH

Revenue (USDmn)

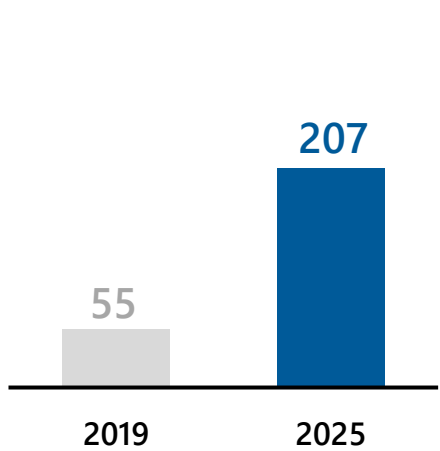
3.6x



PROFITABILITY

EBITDA (USDmn)

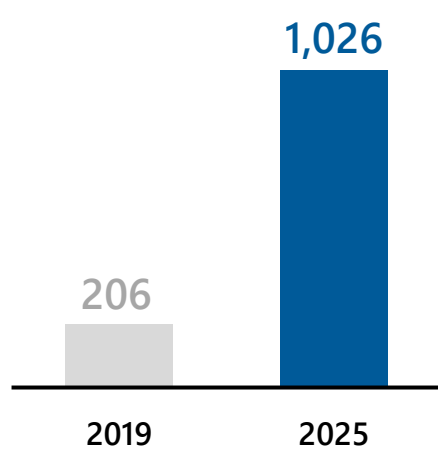
3.8x



VALUE CREATION

Mcap (USDmn)

5.0x



*Sustainable product revenue / total revenue

...positioned the balance sheet for the next phase of strategy: "protect the core & build beyond"

Liquidity & Financing Scorecard

Net Debt/EBITDA ✓	EBITDA/Interest Expenses ✓
2019 4.2x	2025 2.2x
2019 1.3x	2025 6.0x
NWC/Sales ✓	Cash Conversion Cycle ✓
2019 21%	2025 15%
2019 70 days	2025 54 days
Short-term debt ratio ✓	Average debt maturity ✓
2019 53%	2025 26%
2019 1 year	2025 2.2 years

Capital Allocation Priorities

Disciplined capital deployment to support growth, resilience and shareholder returns.

INORGANIC GROWTH		ORGANIC INVESTMENT		SHAREHOLDER RETURNS		BALANCE SHEET	
M&A 1		CAPEX 2		DIVIDEND 3		LEVERAGE & LIQUIDITY 4	
✓ Selective & bolt-on deals		✓ High-return growth investments		✓ Disciplined payout approach		✓ Deleveraging	
✓ Strategic fit and integration readiness		✓ Efficiency & sustainability projects		✓ Policy to distribute min. 50% of distributable profit		✓ NWC and cash conversion optimization	
✓ Clear value accretion criteria		✓ AI & Digital transformation projects		✓ Balanced with investment needs		✓ Lower funding risk and greater flexibility	
Selective and accretive		Growth and efficiency led		Sustainable distribution		Resilience and flexibility led	
Allocation filters		Strategic fit & sustainability		Return thresholds		Cash generation	
		Balance sheet discipline		Value accretion			



Investment Highlights



Sustainable competitive advantages driven by our strategy & execution



EXPANSION TRACK RECORD

Organic & Inorganic investments in value added products and high margin geographies

- ✓ White & grey cement grinding facility investments in U.S.
- ✓ CAC capacity expansion in Mersin plant.
- ✓ Mannok acquisition for Ireland & U.K. markets.
- ✓ Bunol, white cement facility, acquisition in Spain.



PROVEN LEADERSHIP

Globally leading player in lucrative segments

- ✓ #2 in white cement globally, #1 in Türkiye.
- ✓ #3 in CAC globally, #1 in Türkiye.



FINANCIAL PRUDENCE

Deleveraging while investing, sustained margins, improved KPI's

- ✓ Healthy leverage of c.2x.
- ✓ EBITDA margin sustained at around 19%.
- ✓ Cash conversion cycle improved to c.50 days from c.70 days.
- ✓ Lower short-term debt ratio with higher interest coverage.



SUSTAINABLE VISION

SBTI targets & roadmap in place, cost reduction

- ✓ Net Zero target in 2050.
- ✓ Higher use of alternative fuel, renewable energy.
- ✓ Lower clinker incorporation rate.
- ✓ Ready for CBAM.



R&D EXCELLENCE

Embedding sustainability into business, creating further value

- ✓ Low-carbon products & binders.
- ✓ Circularity & resource efficiency.
- ✓ Commercialization.
- ✓ Digital innovation ecosystem.

Proven track record of diversification through organic & inorganic investments



TURKEY (1972)

MERSİN PLANT

- ❖ Only plant in the world which produces white, grey and CAC.
- ❖ Convertible lines between white-grey.
- ❖ Port proximity, enabling export.
- ❖ CAC capacity investments in 2024 & 2026*.

ESKİŞEHİR PLANT

- ❖ Established in 1954, joined Çimsa in 2005.
- ❖ Convertible lines between white-grey.

AFYON PLANT

- ❖ Established in 1957, joined Çimsa in 2012.
- ❖ Most modern, efficient and low cost plant in Türkiye.



UNITED STATES (2019)

HOUSTON PLANT

- ❖ Started production in 2019.
- ❖ 300kt white grinding capacity.
- ❖ 600kt grey grinding capacity investment completed in 2025.
- ❖ High margin & structurally import-dependent cement market.



SPAIN (2021)

BUNOL PLANT

- ❖ Acquired in 2021 for USD155mn.
- ❖ 600kt white production capacity.
- ❖ Promotion to 2nd position in white cement segment globally.
- ❖ Port proximity, enabling export.



IRELAND (2024)

MANNOK BALLYCONNELL PLANT

- ❖ Acquired in 2024 for EUR330mn (5.5x EV/EBITDA).
- ❖ 1,2mt grey production capacity.
- ❖ New business lines; cement downstream products, insulation, sustainable packaging.
- ❖ Promising markets; Ireland & Great Britain



RapiDome; 3D house in Mersin plant

- More flexible & sustainable structures
- Cost reduction, fast installation adaptability to changes



Flycrete; quick solution for damaged floors

- Fast setting: faster hardening, **high strength output in 3 hours**, acceleration of project processes & reduction in costs
- Durability: opening airport runways to air traffic in just a few hours
- Environment friendly: less energy use

2 R&D Centers

1 Germany - Munich



2 Türkiye - Mersin



R&D and Innovation in 2025

R&D and Innovation
Investments

135,7 TRYmn

Ratio of Sustainable
Product & Service Revenues

17.6%

Patents

2

% of Sustainability-Focused
R&D Investments

100%

cimsa Global Vision

Grey to Green, Local to Global, Cement to Building Materials

75% Hard Currency
Revenue Generation



Leader position in global White
Cement and CAC markets

40% Sustainable
Energy Resources



Global R&D Center
and Organization

70% Sustainable
Product Portfolio



Exceeding
SBTi Targets





1Q26 Highlights



Proactive cost management & new investments sustained volume growth and operating margins



1Q26 PERFORMANCE SNAPSHOT

NET SALES

-0.2% y/y

TRY 11.6bn

Flattish revenue despite
challenging consumption trends

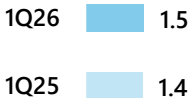


EBITDA

+2.7% y/y

TRY 1.5bn

With margin up by 35 bps despite
cost headwinds



NET INCOME

+55.9% y/y

TRY 0.7bn

Lower financing expenses &
higher monetary gain



OPERATIONAL UPDATE

1 Türkiye's domestic consumption & export trend

Cement & clinker consumption in Türkiye decreased by **30% y/y** in January 2026 mainly due to hard winter conditions, while exports contracted by **13% y/y** in 2M26.

2 Çimsa's sales volumes

Çimsa's consolidated sales volumes grew by **2.0% y/y**.

3 Alternative Fuel Usage

Türkiye: **25% (+11% higher vs 1Q25)**
Bunol: **31% (+1% higher vs 1Q25)**
Mannok: **77% (+24% higher vs 1Q25)**

FINANCIAL UPDATE

1 Leverage

Leverage was **2.4x** as of March 2026, slightly higher vs 2.2x as of 2025 year-end.

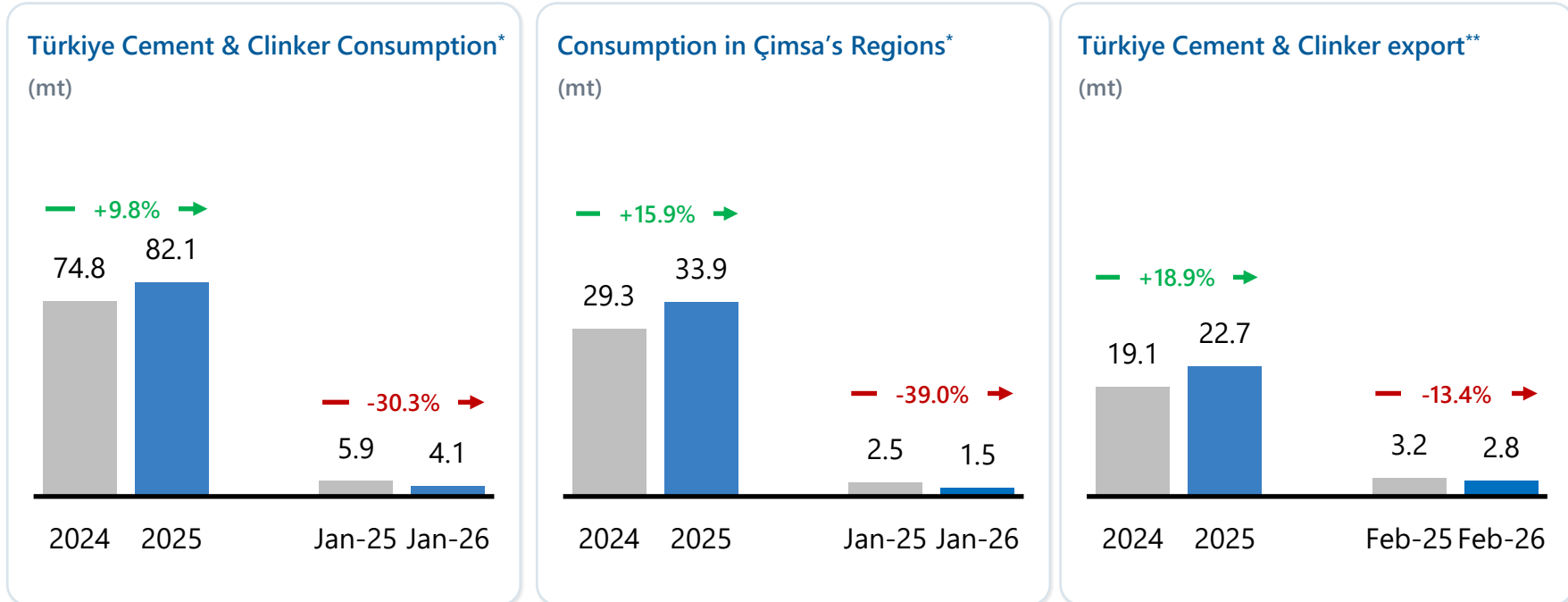
2 NWC/Sales

NWC/Sales was **15%** as of March 2026, flattish vs 2025 year-end.

3 CAPEX/Sales

CAPEX/Sales was **5%** as of March 2026, vs 12% a year ago.

Contraction in Türkiye's domestic consumption & export volumes



KEY TAKEAWAYS

1 Türkiye's consumption

Cement & clinker consumption in Türkiye decreased by **30.3% y/y** in January 2026.

2 Demand mix - regional

Consumption in earthquake-affected regions decreased by **61% y/y** in January 2026, vs **6%** contraction in the rest of Türkiye.

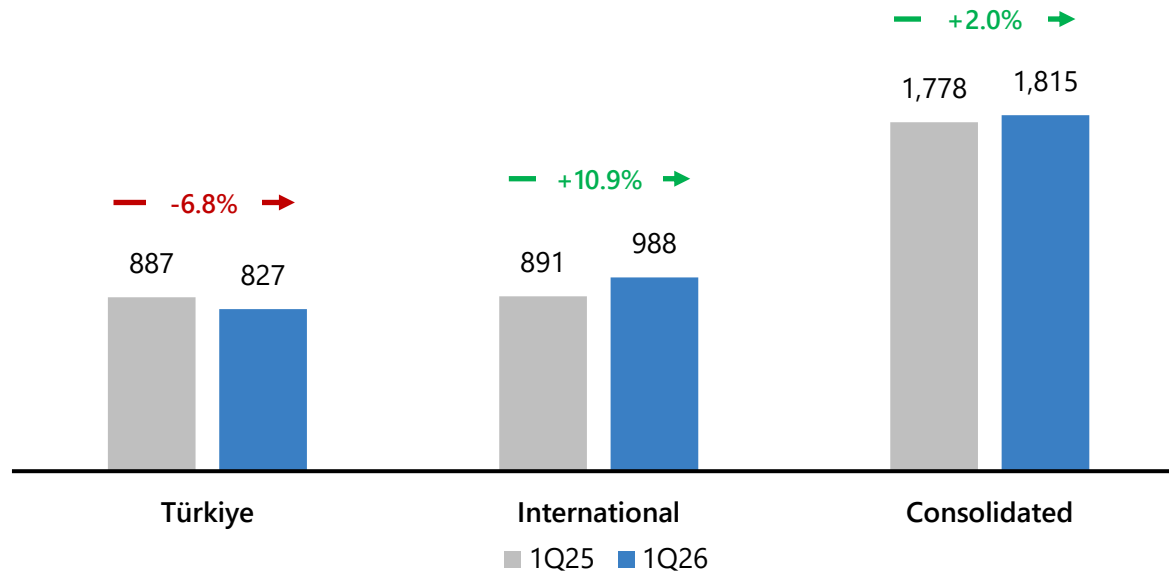
3 Export momentum

Cement & clinker exports in 2M26 decreased by **13.4% y/y** due to the lower exports to Europe and the Americas.

U.S. grey grinding investment started to pay off, supporting volumes and balancing regional volatility

Çimsa's sales volume breakdown

(kt)



KEY TAKEAWAYS

1 Çimsa's Türkiye sales volume

Türkiye sales volumes were down **6.8% y/y** in 1Q26 reflecting the weak market backdrop.

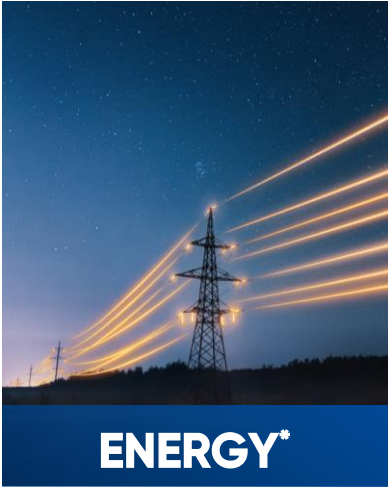
2 Çimsa's international sales volume

International sales volumes rose **10.9% y/y** in 1Q26, driven by higher trading volumes and the contribution of U.S. grey grinding facility.

3 U.S. grey grinding facility

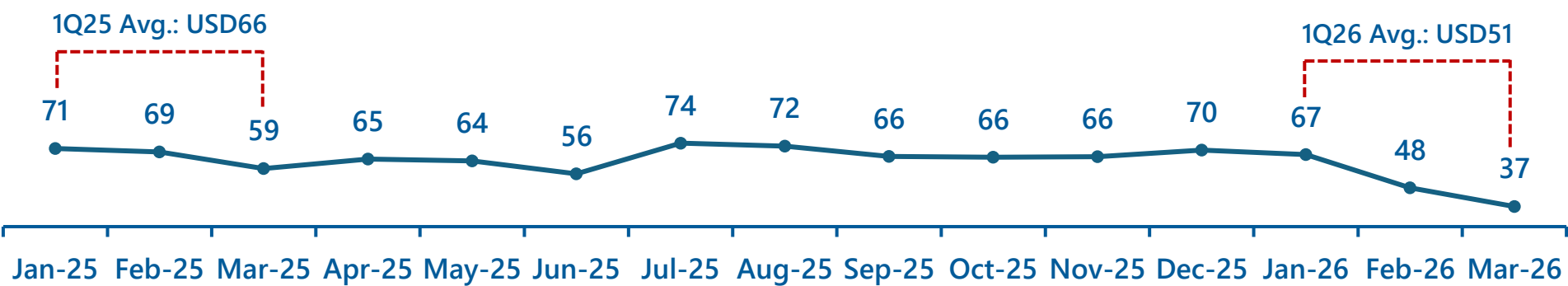
Excluding the contribution of U.S. grey grinding facility, international sales volume were **flattish** vs a year ago.

Higher petcoke spot prices due to the geopolitical tensions while electricity prices were lower in 1Q26



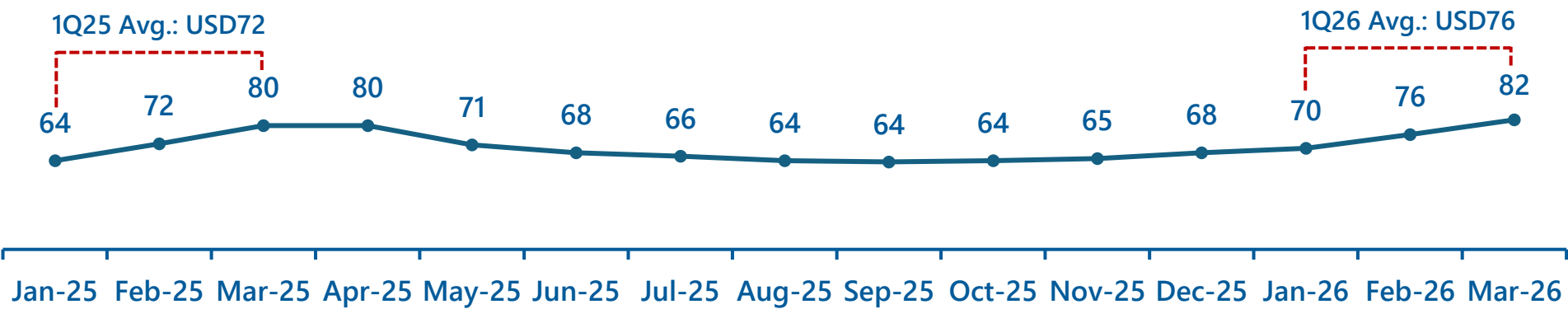
ENERGY*

Average market electricity prices in USD terms were c.23% y/y lower in 1Q26.



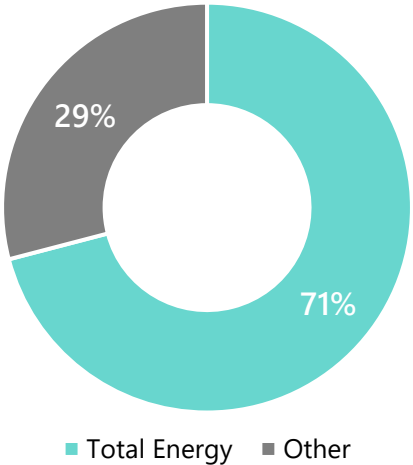
FUEL**

Average market petcoke prices in USD terms were c.6% y/y higher in 1Q26.

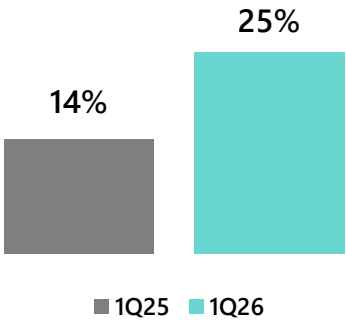


*Source : EPIAS Day Ahead Market Prices
 **Source : Petcoke market prices

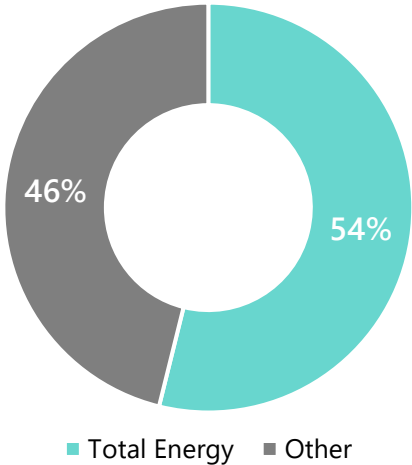
Grey Clinker Production Variable Cost Breakdown - Türkiye



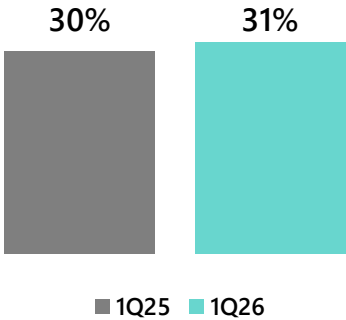
Alternative Fuel Usage (%) – Türkiye



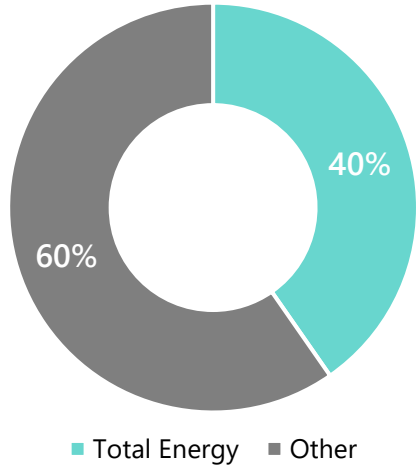
White Clinker Production Variable Cost Breakdown - Bunol



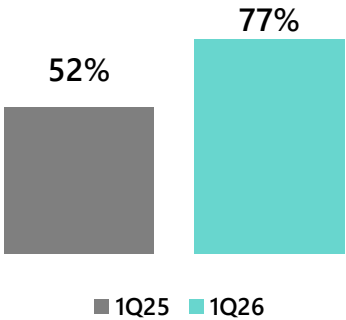
Alternative Fuel Usage (%) – Bunol



Grey Clinker Production Variable Cost Breakdown - Mannok

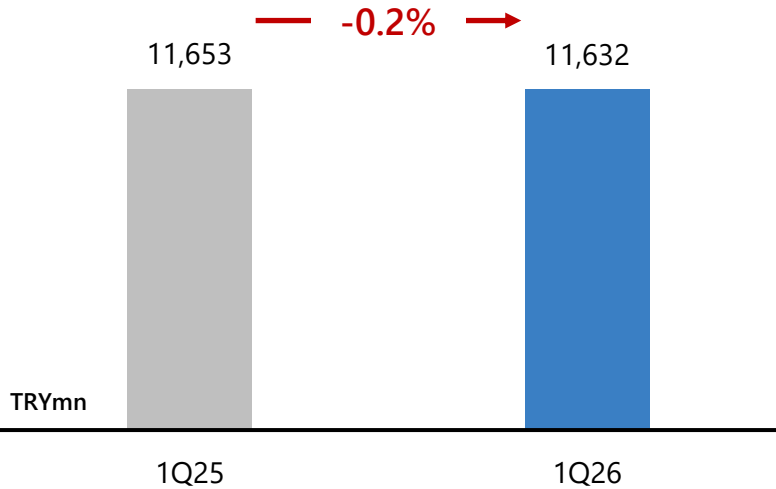


Alternative Fuel Usage (%) – Mannok



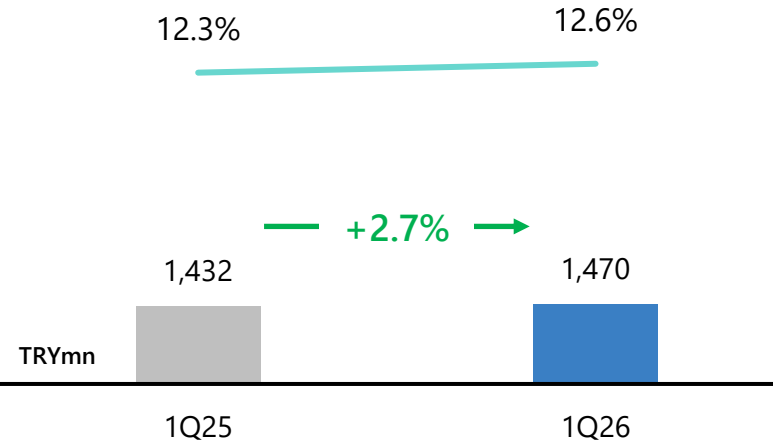
Significant increase in net income achieved in 1Q26 through solid financial management

NET SALES



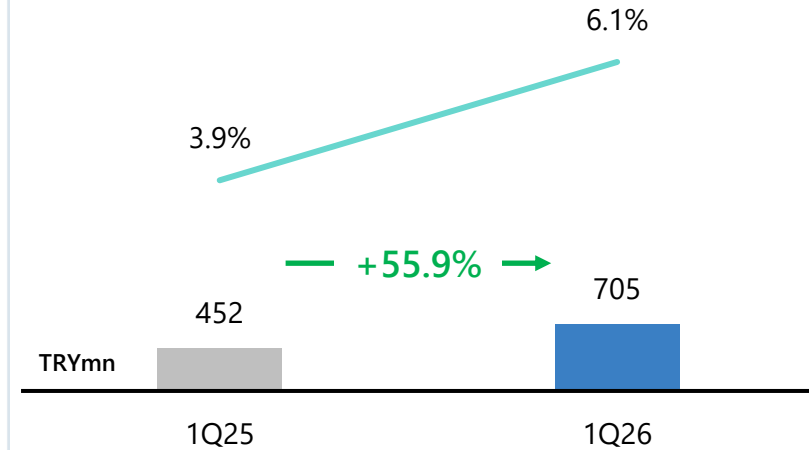
Higher volumes partly offset the impact of ongoing pricing softness in 1Q26.

EBITDA & EBITDA MARGIN



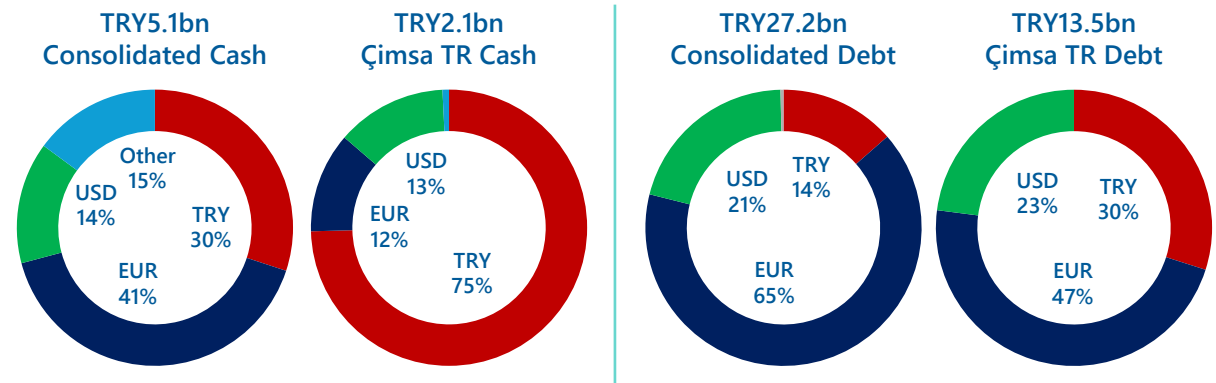
Cost efficiency through investments in renewable energy, higher AF usage and proactive hedging leading to better operating profit and margin.

NET INCOME & NET INCOME MARGIN

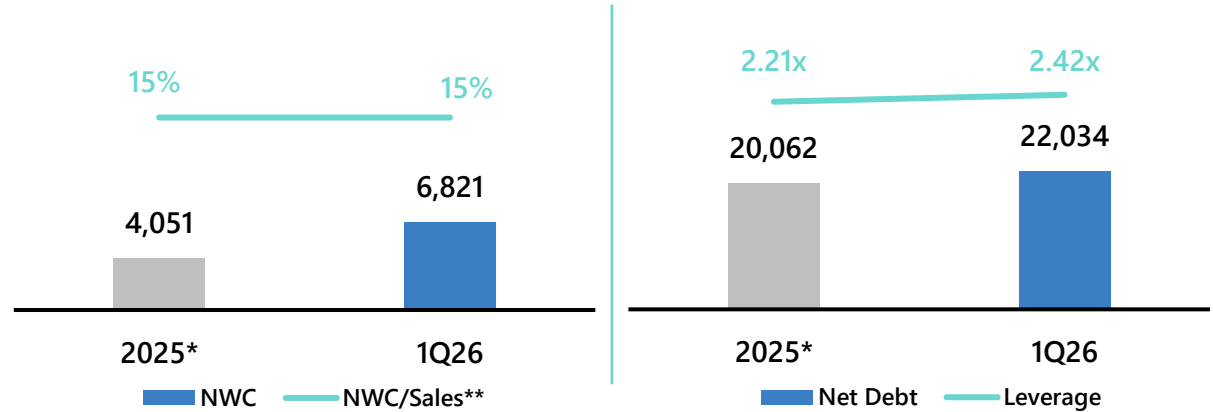


Lower net financing expenses and higher monetary gains, despite higher tax expenses due to cancellation of inflation accounting in statutory financials, leading to substantial annual increase in net income and net income margin.

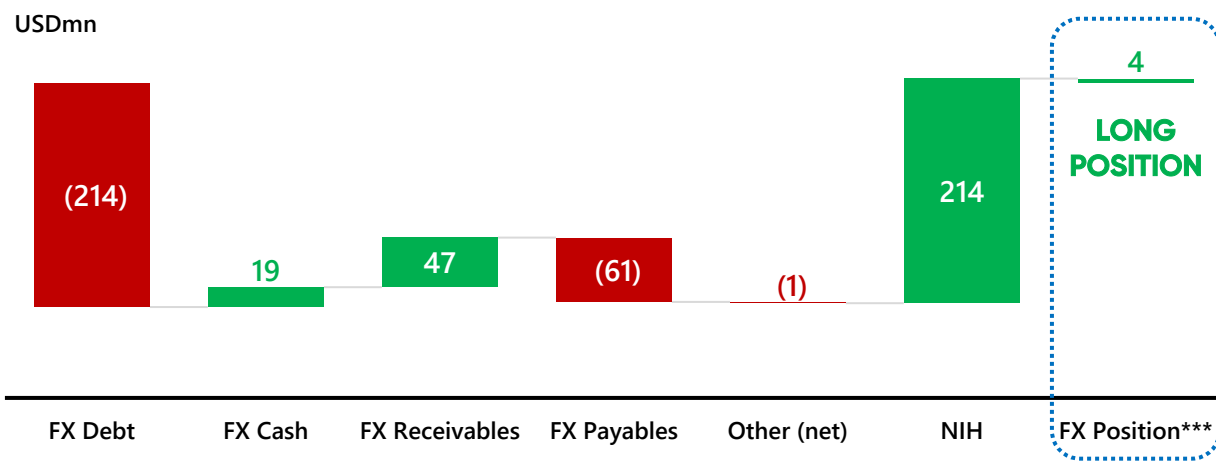
Well Diversified Debt & Cash Composition



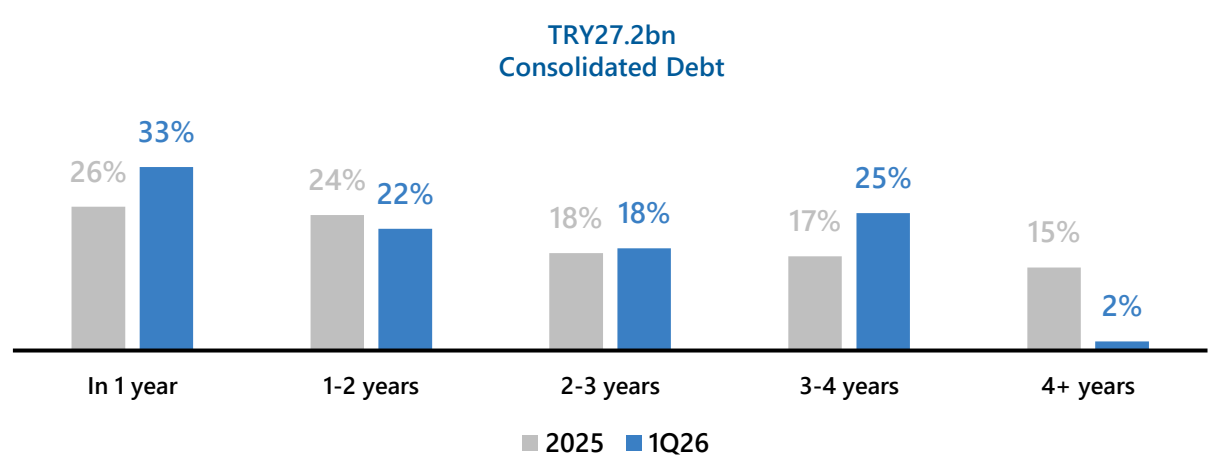
Efficient WC Management & Healthy Debt Levels



Resilient Against FX Fluctuations



Balanced Debt Maturity Profile Spread Over a Longer Term



*Figures are restated with Mar '26 prices.
**13 months rolling based.
***As the national currencies of Çimsa's foreign subsidiaries are not considered as exchange rate risk, they are not included in the foreign currency position.

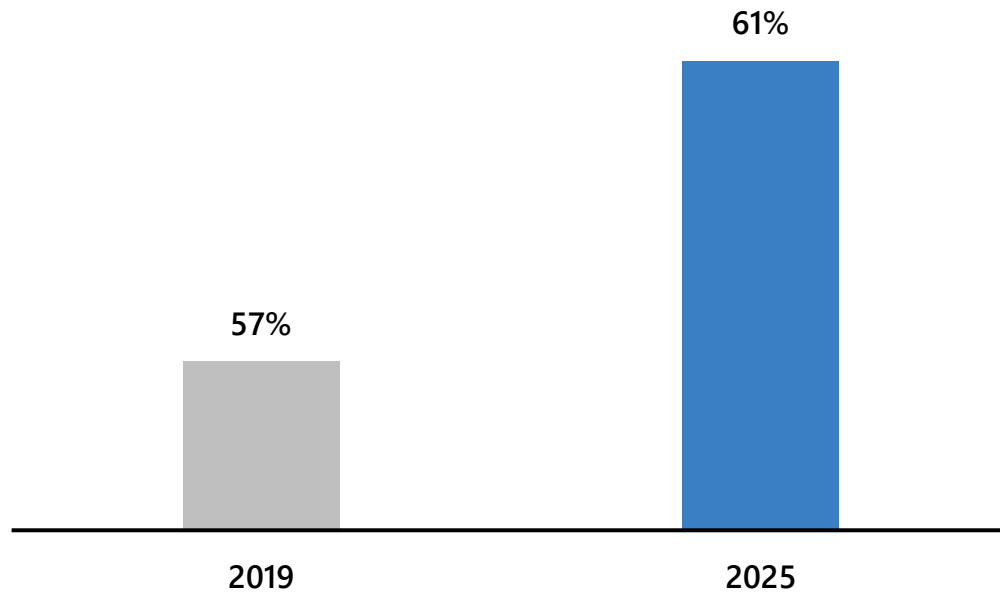


Appendix

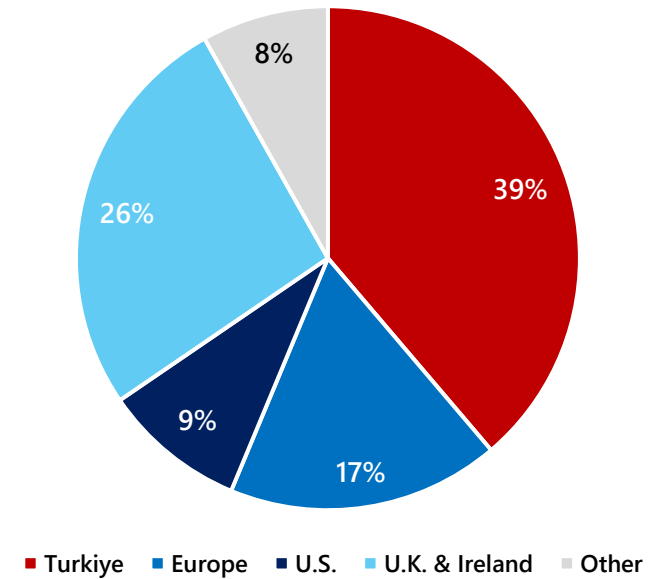


Proven expansion track record helped increase hard currency revenues

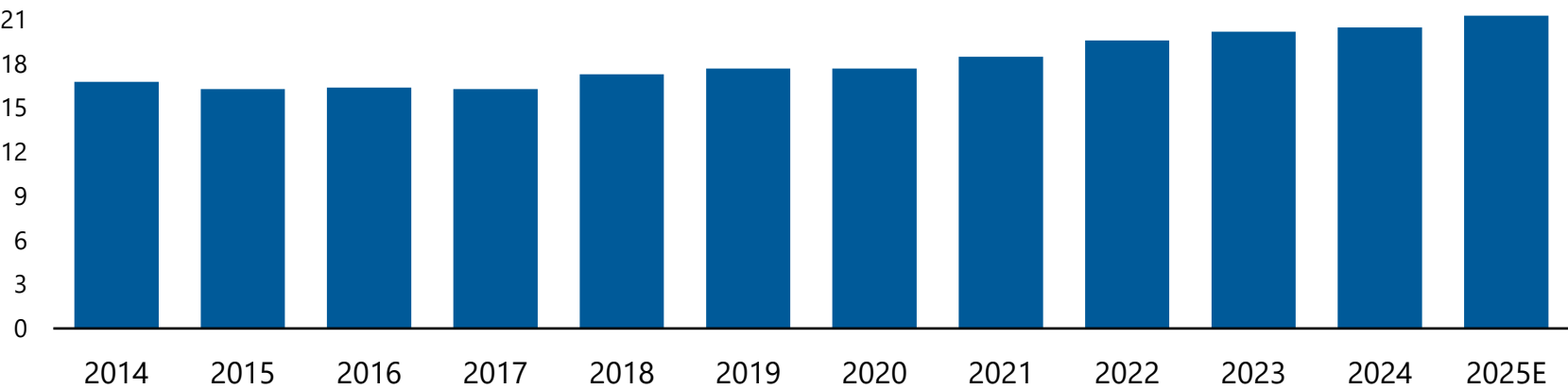
Hard Currency Revenue Share



Geographical Breakdown of Revenue - 2025



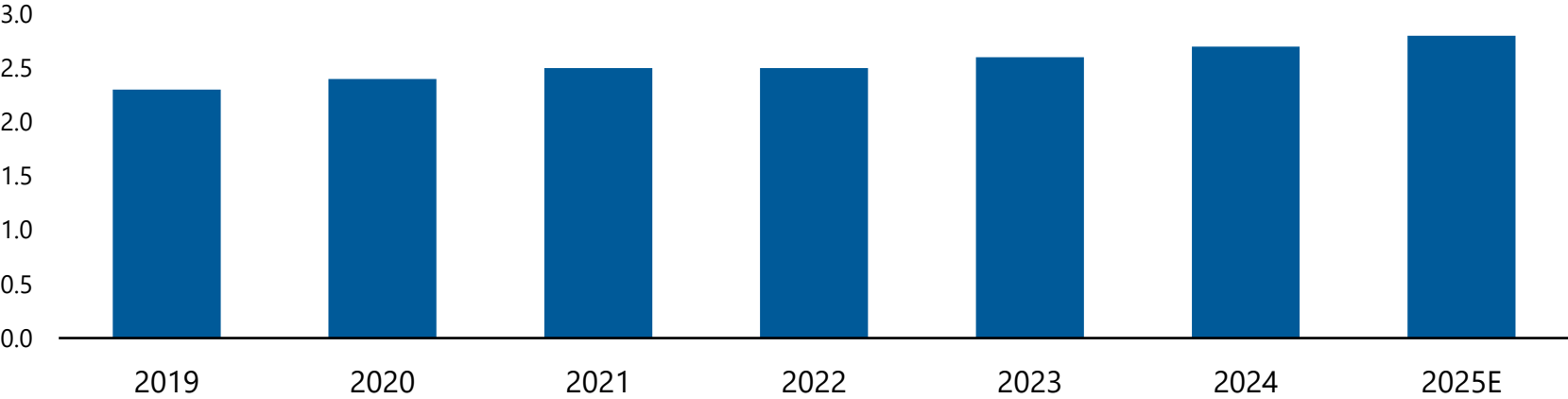
Global White Cement Consumption (mt) CAGR 2014-2025: 2.0%



How Çimsa stands out in White Cement

- ✓ Türkiye | #1 white cement exporter.
- ✓ Global | #2 white cement player.

Global CAC Consumption (mt) CAGR 2019-2025: 3.3%



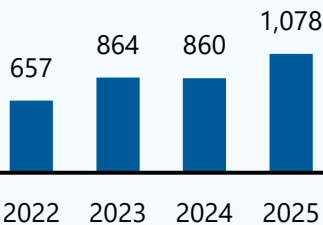
How Çimsa stands out in CAC

- ✓ Türkiye | #1 and only CAC player.
- ✓ Global | #3 CAC player.
- ✓ After ongoing investment, capacity will increase to c.197kt, as of 1H26.

Investments that unlock the next chapter

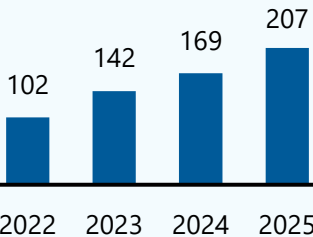
Increasing net sales...

Net Sales (USDmn)



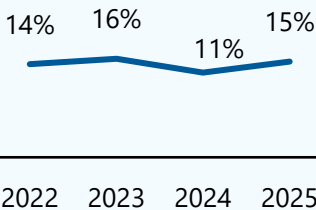
...led EBITDA uplift through operational excellence...

EBITDA (USDmn)



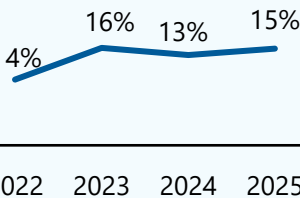
...with stabilized working capital...

NWC/Sales



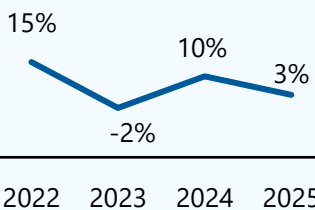
...despite continuous investment period...

CAPEX/Sales



...translated into positive FCF margin...

FCF/Sales



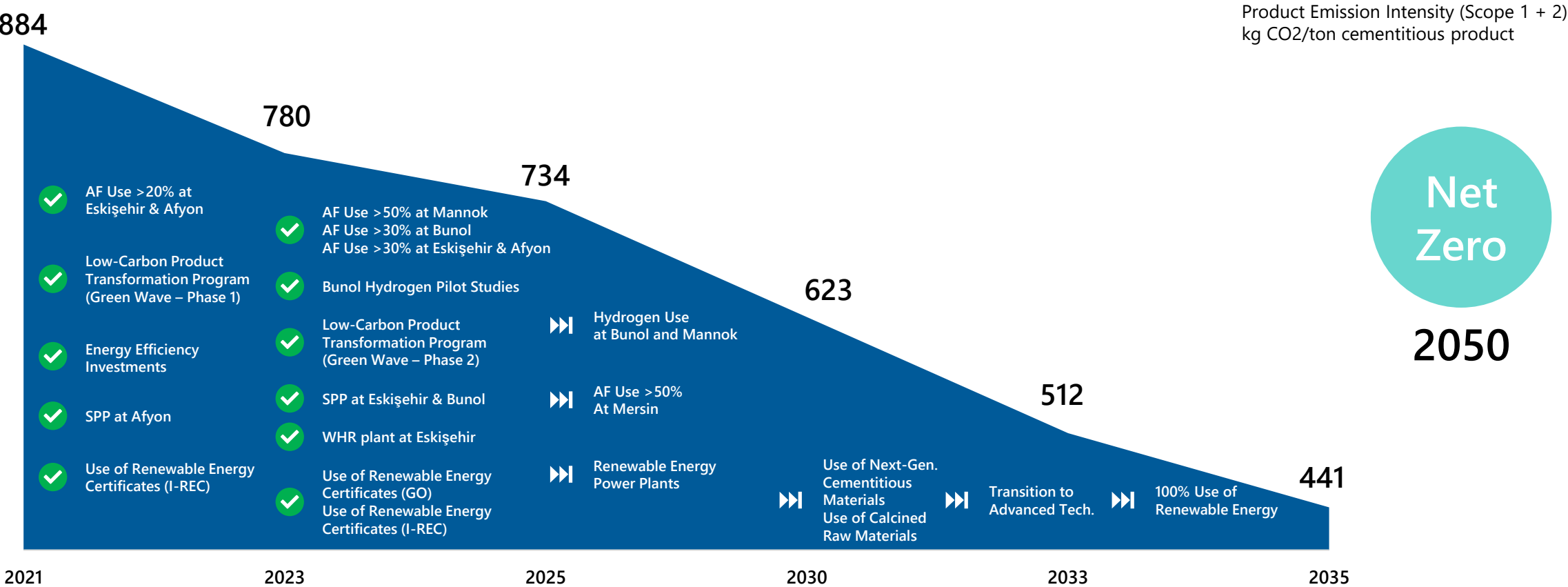
...resulting in balance sheet readiness for future growth.

Net Debt/EBITDA



Sustainability investments led cost efficiency & CBAM readiness

Decarbonization Transition Plan (Scope 1 & 2) – What have we done & what’s next?



What will drive construction demand?



POPULATION & URBANISATION



HOUSING & INFRASTRUCTURE



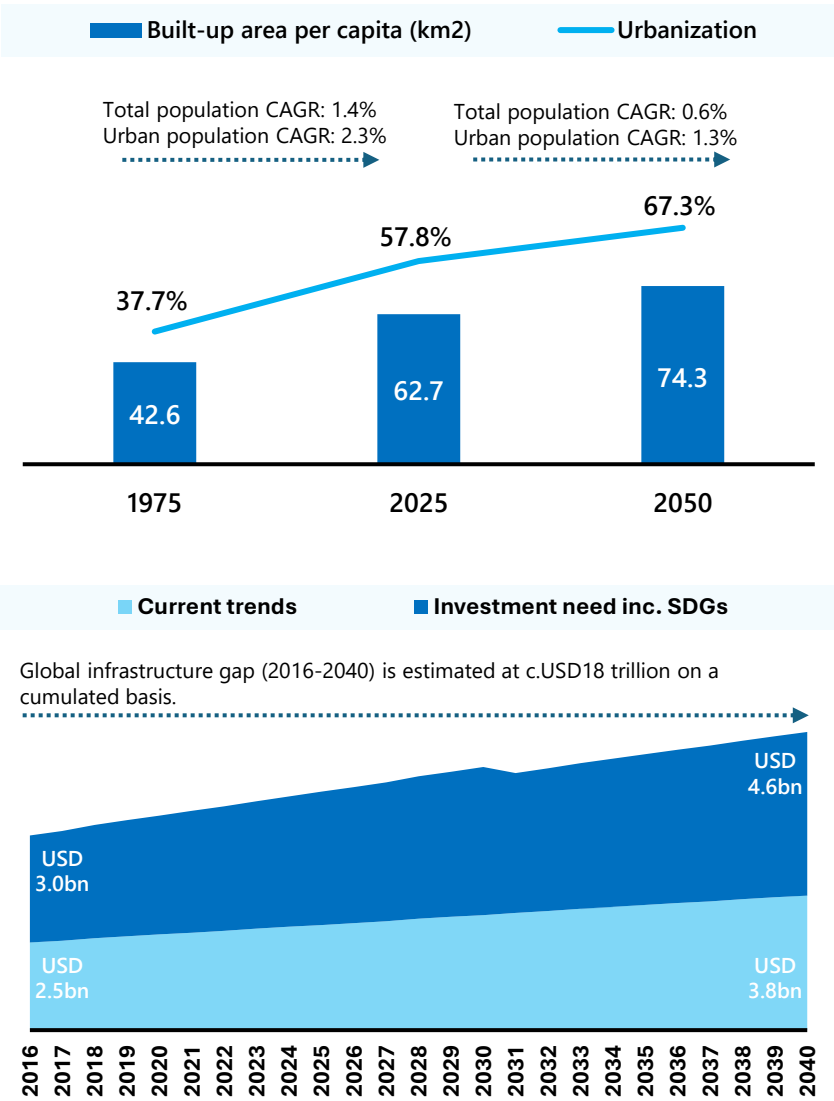
CLIMATE TRANSITION



SOVEREIGNTY & STRATEGIC RESILIENCE



HIGH-TECH INFRASTRUCTURE



Increasing urbanization will lead higher built-up are per capita.



EM needs new built assets, advanced economies need renewal, adaptation and resilience upgrades.



More than 2.8 billion people around the world face some form of housing inadequacy – including 1.1 billion people in informal settlements and slums.



The climate transition requires massive expansion of energy infrastructure and the strengthening of existing assets against physical climate risks



Geopolitical fragmentation is driving governments to prioritise strategic autonomy, domestic capacity and defence-related infrastructure, creating new demand across industrial, military and reconstruction projects.



The rapid growth of AI and digital technologies is driving major investment in data centres and supporting power, grid, cooling and water infrastructure.

TRY '000	w/ Mar. 2026 pp	
	1Q25	1Q26
Revenue	11,653,243	11,631,880
Cost of sales	(9,854,621)	(9,962,046)
Gross Profit	1,798,622	1,669,834
General and administrative expense	(1,206,672)	(1,190,642)
Marketing, selling and distribution expense	(122,449)	(145,158)
Research and development expense	(19,870)	(19,174)
EBIT exc other	449,631	314,860
Other operating income	670,649	367,144
Other operating expenses	(235,554)	(295,720)
EBIT inc other	884,726	386,284
Income from investment activities	130,966	40,745
Loss from investment activities	(891,814)	(130,668)
Operating Profit Before Financial Income/Expenses	123,878	296,361
Financial income	280,667	253,398
Financial expenses	(689,917)	(533,286)
Net monetary position gain/(loss)	945,031	1,239,652
Profit Before Tax	659,659	1,256,125
Current period tax expense	(66,647)	(113,728)
Deferred tax income/(expense)	(140,910)	(437,635)
Net Income	452,102	704,762
Non-controlling interests	96,975	64,094
Equity holders of the parent	355,127	640,668

TRY '000	w/ Mar. 2026 pp			w/ Mar. 2026 pp	
	Dec-25	Mar-26		Dec-25	Mar-26
TOTAL ASSETS	101,897,997	92,966,838	TOTAL LIABILITIES	101,897,997	92,966,838
Current Assets	27,505,798	22,471,348	Current Liabilities	24,927,718	23,290,741
Cash and cash equivalents	10,714,230	5,135,651	Short-term borrowings	4,272,729	3,676,395
Trade receivables	8,607,075	8,742,966	Short-term portions of long-term borrowings	3,717,714	5,329,647
Other receivables	135,272	96,040	Short-term lease liabilities	230,692	284,213
Derivative financial assets	29,082	46,341	Trade payables	9,409,692	7,266,181
Inventories	7,468,114	7,319,332	Employee benefit liabilities	109,342	401,395
Prepaid expenses	275,131	674,215	Other payables	582,226	1,578,681
Other current assets	276,892	456,801	Derivative financial liabilities	44,466	28,542
Non-current assets held for sale	2	2	Deferred income	169,902	83,666
Non-Current Assets	74,392,199	70,495,490	Current income tax liability	102,355	99,047
Other receivables	14,979	20,827	Short-term provisions	5,284,473	4,021,224
Financial investments	2,869,447	2,722,657	Other current liabilities	1,004,127	521,750
Investment properties	92,328	84,852	Non-Current Liabilities	29,153,532	24,490,970
Property, plant and equipment	47,228,686	45,683,876	Long-term borrowings	22,785,325	18,163,505
Right of use assets	984,864	906,490	Long-term lease liabilities	1,145,339	1,057,993
Intangible assets	21,038,815	19,096,361	Long-term provisions	670,121	667,283
Prepaid expenses	196,738	160,786	Deferred tax liability	2,744,367	2,958,805
Deferred tax assets	1,934,111	1,799,065	Other non-current liabilities	1,808,380	1,643,384
Other non-current assets	32,231	20,576	Shareholders' Equity	47,816,747	45,185,127

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	1Q25	1Q26
A. CASH FLOWS FROM OPERATING ACTIVITIES	(932,450)	(3,241,204)
Profit before taxation	659,659	1,256,125
Adjustments to reconcile net profit/loss for the period	2,824,646	(961,127)
Changes in working capital	(4,138,439)	(3,127,833)
Cash flows from operations	(654,134)	(2,832,835)
Payments related to employee benefits, seniority and vacation	(161,618)	(291,333)
Taxes paid	(116,698)	(117,036)
B. CASH FLOWS FROM INVESTING ACTIVITIES	(2,820,786)	(685,683)
Cash out flow related to purchases of tangible assets	(1,378,621)	(532,688)
Other	(891,814)	(129,137)
Proceeds related to sales of tangible assets	25,958	82
Cash out flow related to purchases of intangible assets	(215,457)	(41,942)
Advances given for the purchase of tangible assets	(360,852)	18,002
C. CASH FLOWS FROM FINANCING ACTIVITIES	(440,959)	(693,575)
Proceeds from borrowings	3,208,839	412,299
Repayment of borrowings	(3,352,755)	(1,101,851)
Interest paid	(577,710)	(257,421)
Interest income	280,667	253,398
D. NET CHANGE IN CASH AND CASH EQUIVALENTS (A+B+C)	(4,194,195)	(4,620,462)
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD	11,034,776	10,678,266
Currency translation differences (net)	626,158	51,523
Monetary gain loss on net change in cash and cash equivalents	(1,012,345)	(977,579)
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	6,454,394	5,131,748



IR Contacts



Mustafa Aydın
Chief Financial Officer

 0216 554 70 79

 m.aydin@cimsa.com.tr

Özge Özcan Tosun
FPA & IR Director

 0216 554 70 79

 o.ozcantosun@cimsa.com.tr

Öktem Söylemez
Investor Relations Manager

 0216 554 70 79

 o.soylez@cimsa.com.tr

Çimsa Investor Relations

investor.relations@cimsa.com.tr



Thank You!

